

AGM Q&A

Q1: From MWANGI MWANGI,WINNIE IBUKAYO : How was the sales performance per country between 2018 and 2019?

A1: Thank you for your question MWANGI,WINNIE IBUKAYO. All countries were stable in performance except for Ethiopia which experienced a slump caused by the moving of its factory to our own new premises.

Q2: From MWANGI MWANGI,WINNIE IBUKAYO : Whats' the interest rate for the facilities and the CP investors?

A2: Thank you for your question MWANGI,WINNIE IBUKAYO. The interest rate is 7% over the CBA base rate.

Q3: From MWANGI MWANGI,WINNIE IBUKAYO : Any Forex impact on the business?

A3: Thank you for your question MWANGI,WINNIE IBUKAYO. Although the shilling has fallen in 2020, so far we have not had a negative Forex impact on the business. As we are a regional group we are able to mitigate the risk as we run businesses in other currencies & consolidate in Kenya Shillings.

Q4: From Samwel Kungu : It is the high time FTGH started paying dividend however little even 0.1 would make all the difference in preserving the share price in the bourse. when does the CEO plan to start paying dividends?

A4: Thank you for your question Samwel Kungu. It is in our interest to pay dividends and as a company we are gearing ourselves to make the company profitable. As a company we would like to strengthen our capital base before we pay a dividend however we are on the right growth path and in the near future we will give a dividend.

During this COvid period it would be prudent to retain cash to prepare for any uncertainty we might encounter.

Q5: From Abdul Ali: Or atleast an option for us to recapitalize our Dividends

A5: as above A4.

Q6: From Maurice Mugo: What's the NAV per share? And EPS

A6: Thank you for your question Maurice Mugo

NAV: 5.94, EPS: 1.25